

CLouDBOLT OVERVIEW

DIFFERENTIATE YOUR PRACTICE AND INCREASE YOUR MARGINS WITH CLOUDBOLT

MSPs/CSPs have a huge opportunity ahead

SURVEY OF MSP/CSP CUSTOMERS: 4 OUT OF 5 SHOPPING FOR NEW PROVIDERS



80%

Need better insights - **who, what, where, when, and how much**



80%

Frustrated with **current service provider**



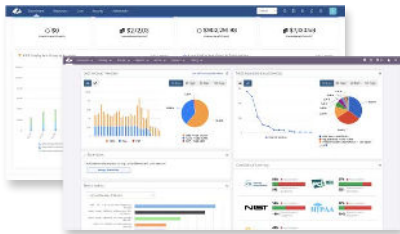
60%

Believe their MSP is failing to help them **optimize cloud spend**

CloudBolt Industry Insights (CII) has surveyed thousands of global professionals just like you across multiple topics.

[TAKE ME TO THE RESEARCH >>](#)

CLouDBOLT OFFERS A NEXT GENERATION MANAGEMENT FRAMEWORK



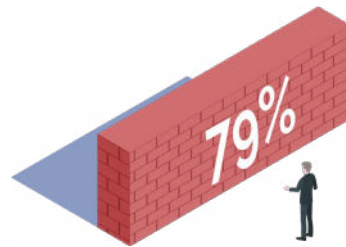
Billing Visibility

What if you could:

Customize pricing and margins per customer and display those just for that customer.

Auto-alert customers (Org-wide down to individuals) as they approach quota limits.

Detail customized reports per customer regions, departments, individuals, and more.



Offer New & Differentiated Services

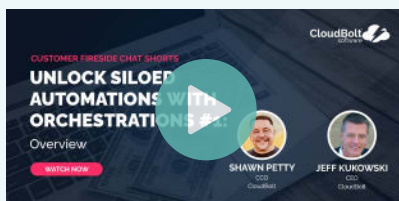
CloudBolt research shows today's Global IT organizations (79%) have hit a wall using existing clouds and tools. 88% want something they can plug existing investments into for centralized governance, visibility, automation, and optimization.

CloudBolt framework gives you the flexibility to easily create and build new services to meet new demands.



Customer Report Automation

You likely just accept the expense, time drain, and customization nightmare your customer billing has become. Simply stated..... there is a better way! CloudBolt customers are finding savings, flexibility, and new service offerings to expand the customer impact.



CUSTOMER CHAT

Hear from Shawn Petty, former automation owner at IBM Cloud, as he talks with CloudBolt's CEO about **extracting greater value using existing automations.**

ABOUT US

IT TAKES A **FRAMEWORK FOR ACCELERATION**

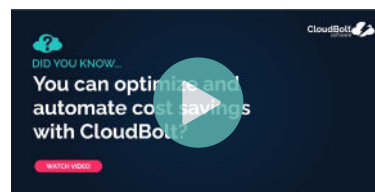
CloudBolt offers a comprehensive, award-winning cloud automation, visibility, and governance framework specifically built to stitch together a disparate multi-cloud, multi-tool, multi-team world and bring order to infrastructure chaos.

CloudBolt's comprehensive offerings make it simple. Go beyond traditional offerings from competitors and differentiate your service by offering unique capabilities with CloudBolt. Easily build new services on our flexible framework:

- **FinOps and cost optimization** - Customize pricing, margins, reports, alerts
- **Self-service, automation, and orchestration** - One-click ordering from any cloud and on-prem
- **Accelerated DevOps, SecOps, and ITOps** - Quickly help customers adopt new tools to accelerate their vision
- **Whatever service you want to create!**

Go beyond traditional offerings from competitors. Differentiate your service by offering unique capabilities with CloudBolt. Easily build new service on our flexible framework >>>

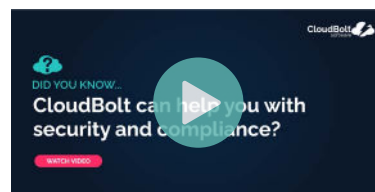
Cost Optimization Service



DID YOU KNOW...

...you can optimize and automate cost savings with CloudBolt?

Security & Compliance Service



DID YOU KNOW...

...you can deliver security and compliance services to your clients?

HOW CLOUDBOLT IS DIFFERENT FROM OTHER CMPs AND COST MANAGEMENT SOLUTIONS



INTEGRATION

Allow your customer to plug-in whatever tools they prefer (Open API arch, 100s prebuilt).



SELF-SERVICE IT

Automate delivery - use less staff to maintain the environment and services.



TESTING

Periodically auto-test, ensure service levels and uptime are met (auto-schedule).



VISIBILITY

Enable views into consumption from corporation to region to an individual level.



DISCOVERABILITY

Help customers auto-find unknown workloads. More found = greater value.



GOVERNANCE

Allow customers as much control as they want. Granular RBAC. Build in security/compliance.



CONTENT LIBRARY

Enable re-use/share service so customers can be more efficient (customer's personal GitHub).



CONTINUOUS IMPROVEMENT

Improve by analyzing trends, recommending improvements, finding anomalies.

LET US SHOW YOU HOW

Offer your customers the features they want with CloudBolt.

BOOK DEMO

