

CloudBolt vs. Cloud Native Tools Comparative Guide

Cloud native tools are helpful at the start of your cloud journey. However, as you continue these native tools won't meet your needs. They don't scale or support multiple tools, leading to more manual effort, time, and missed saving opportunities. CloudBolt Cost & Security Management Platform (CSMP), an action-oriented next-gen SaaS solution, is leveraged by many enterprises that spend millions of dollars in public clouds to gain visibility, manage cloud spend, and stay compliant.

	Why Choose CloudBolt?	CloudBolt	Cloud Native Tools
<p>Cost visibility and actions:</p> <p>Cost visibility across multi-clouds</p>	<p>Real-time cost visibility, monitoring and cost management</p>	<p>Single pane visibility across various clouds such as AWS, Azure, VMware</p> <p>Intuitive reports make it easy to slice and dice information to services, users, accounts for better decisions and showback, chargeback</p> <p>Role-based access control to expose relevant information to the users, groups, etc.</p>	<p>Cross-cloud visibility is non-existent and requires extra efforts or scripting</p> <p>Reporting with limited ability to slice and dice information; scripting or manual efforts are required</p> <p>Cumbersome navigation to get relevant information or requires third-party application</p>
<p>Cost visibility and actions:</p> <p>Budget and forecasting</p>	<p>Single place to compare spending against budget and forecast based on trends</p>	<p>Easy to define budgets across multiple clouds, accounts, and confirm how your teams are doing against those budgets</p> <p>Forecast confidently based on past information</p>	<p>Cannot create budgets across clouds</p> <p>Need manual effort, time to learn about native tools, and can lead to mistakes</p>
<p>Cost visibility and actions:</p> <p>Tagging consistency</p>	<p>Drive more efficiency and transparency</p>	<p>CloudBolt Cost Management allows for tagging editing, find missing tags and apply necessary tags in cloud providers</p> <p>Same tags can be enforced across clouds providing consistent user experience</p>	<p>Manual effort needed to replicate tags across all clouds and for enforcing tagging hygiene</p> <p>Inconsistent across teams and accounts, can lead to mistakes on cost management, allocation, optimization, etc.</p>

Cost visibility and actions:

Automated cost saving actions

Save more with automation and take out the guesswork

Accurate saving recommendations, tunable by usage, cost for cloud environments such as AWS, Azure

Save money in minutes across clouds by taking actions straight from the platform. No need to go to various portals or scripting, etc.

Notify right people of saving opportunities in Slack, Microsoft Teams and ServiceNow

Limited cost remediation within family only, results in leaving money on the table or mistakes

Need manual actions in each cloud console. Opportunity cost of taking actions manually is high

No existing integrations across notification platforms

Cost visibility and actions:

Multi-account and multi-tenancy support

Out of the box support by CloudBolt

Helps enterprises and MSPs to expose the necessary information across multi-clouds

Not supported across clouds; need more effort to slice and dice information across accounts or tenants

Cost visibility and actions:

Executive-focused reporting

Single place for all important information

High quality executive reports for IT Management/ Business/ Application Owners

Easy to slice and dice information to quickly get to actions

Need additional efforts or third-party platforms to get relevant executive level information

Need information exported to worksheets for analysis

Architecture visualization:

Comprehensive visualization

Get the complete picture of your multi-cloud environment at your fingertips

Dynamically visualize your cloud infrastructure in real-time from ELB security groups, Multi AZ, etc.

Apply various compliance standards such as CIS, NIST, HIPAA, etc. on services to identify compliance gaps

No ability to visualize environment through technology stack diagrams. You would need a tool like Visio for manual inputs

Need manual effort to identify vulnerabilities and thus some might be missed over time

Compliance and security :

Simplified security and compliance

Stay secure and compliant with real-time insights

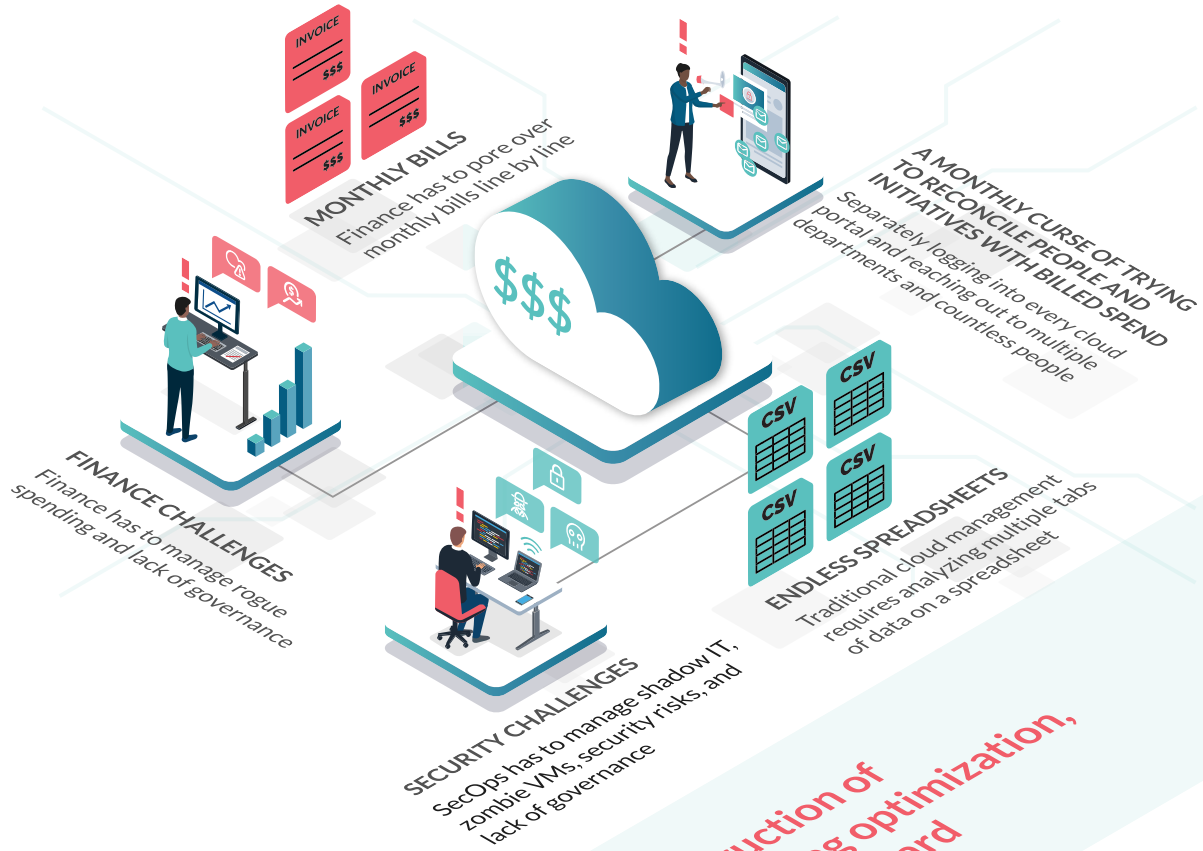
Built in 300+ security checks for AWS Well-Architected Framework, NIST, CIS, PCI-DSS, HIPAA

Proactive multi-channel alerts in Slack, Microsoft Teams, or emails for security best practices

Does not have extensive support for compliance frameworks beyond their own

Need for third-party tools for compliance notifications and recommendations; adding to management effort and cost

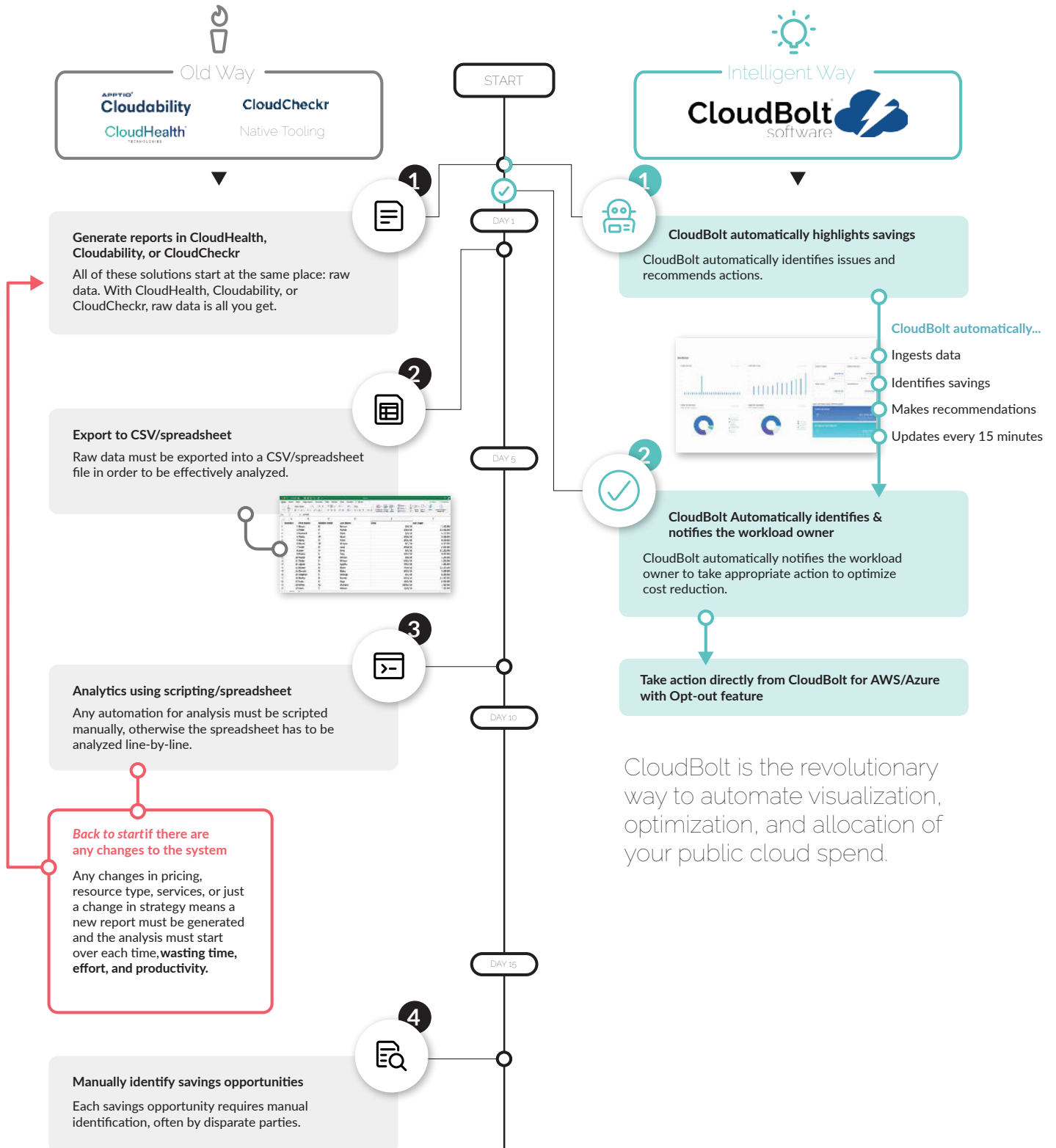
THE PROBLEM WITH TRADITIONAL WAYS OF Managing Cloud Costs



Too much focus is on reconstruction of "what happened" versus on-going optimization, automation, and action going forward

MANAGING CLOUD COSTS

Old Way vs The Intelligent Way



CloudBolt is the revolutionary way to automate visualization, optimization, and allocation of your public cloud spend.



39% of engineers admit to NOT TAKING ANY ACTION WHATSOEVER to remediate problems found using dated cloud optimization methods.



Old Way

TOTAL TIME SPENT

15-20 days



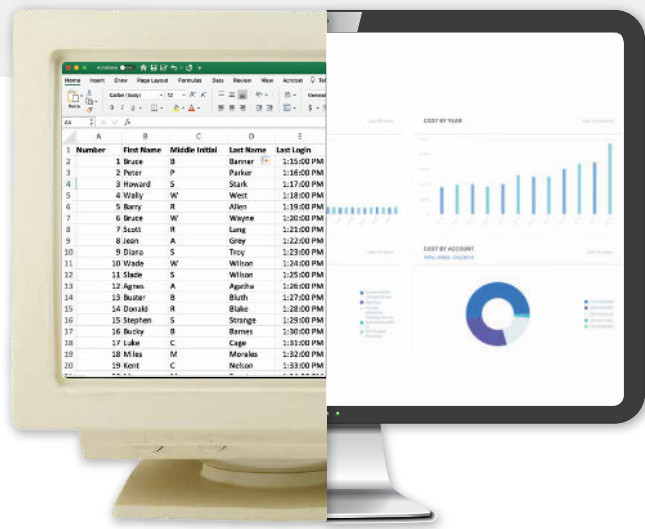
Intelligent Way

TOTAL TIME SPENT

5 minutes

FINISH

- Provides only raw data
- Requires weeks of manual analysis and action
- Automation requires manual building of scripts
- Impossible to scale



- Automatically analyzes data and provides an optimized solution
- More real-time information (15 minutes refresh rate vs days)
- 7x more information compared to other tools
- More automation for immediate notification and action

Automate and act to optimize your public cloud spend with CloudBolt

Listen To What Our Customers Are Saying



Security visualization in CloudBolt Cost & Security Management platform has been a game-changer. It helped me identify those security vulnerabilities that I would have not got to otherwise.

-Sr. Solutions Engineer



CloudBolt Cost & Security Management really helped us analyze and understand our AWS costs, automated our environment shutdowns and set budget alerts for our resource usage.

-Sales Director



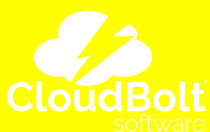
CloudBolt Cost & Security Management Platform is completely aligned with what we need to deliver and the speed at which we need to operate. They understand our customer's and that's our business.

-CTO, RightCloud



With a few clicks we now have multi-tenanted visibility of our service costs, scheduling systems, budget awareness and automated delivery of customized reports for all our customer.

-CTO, RightCloud



Join the conversation



CloudBolt Software is the enterprise cloud management leader. Our comprehensive solutions for IT automation, orchestration, self-service IT, cost optimization, and security help enterprises simplify complexity and achieve rapid time-to-value anywhere on their hybrid cloud, multicloud journey. Our award-winning cloud management platform and infrastructure integration services are deployed and loved by enterprises worldwide. Backed by Insight Partners, CloudBolt Software has been named one of the fastest-growing private companies on the Deloitte Fast 500 and Inc. 5000 lists. In addition, CloudBolt is 2020 CODiE award winner for best cloud management and featured in Gartner's Magic Quadrant for Cloud Management Platforms.

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